



Your Trusted Advisor in India



-  Stratégie
-  Développement
-  Implantation
-  Investissement

Solutions to our customers

Strategic services for every step of internationalization

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PILLARS TO INTERNATIONAL EXPANSION



STRATEGIZE

/ Global Growth Strategy

- 360° international review
- Growth opportunities & market prioritization
- Financing & operational road map

/ Strategic Advisor

- Board membership
- Organization setup & development
- International expansion engagement & monitoring



EXPAND

/ Market Entry

- Market potential, feasibility
- Competitor analysis & revenue projection
- Entry & growth strategy

/ Market Expansion

- Partner search, strategic alliances and Joint-venture
- Business restructuring & Optimization
- Interim support & BD program



SET UP

/ Global HR solution

- International executive recruitment (locally & globally)
- Visa, payroll services & HR advisory
- International hosting solutions

/ Subsidiary Management

- Company formation, local domiciliation
- Directorship, legal compliance
- Accounting, payroll, and tax
- Supply chain & distribution platform



INVEST

/ Cross-Border Acquisition

- Identification of M&A targets
- Due diligence & negotiation
- Post-acquisition integration & steering support

/ Manufacturing Investment

- Site selection for foreign companies
- Operating costs, government & states incentives
- Project Management (construction)

Maier Vidorno Altios: Key Figures for India

A proven track record of success in India



200+

Foreign Subsidiaries administered



1,000+

Payroll/Employee-Life Cycle Management



1000+

Imports per year



30,000+

Sales Transactions per year



€ 100 Mio

Sales Volume Processed per year

YOUR PARTNER FOR INDIA, ACROSS INDIA

Gurgaon  New Delhi

Mumbai  Pune

Bangalore  Chennai

1,500

International companies served

INDIA-CENTRIC FOCUS

21

Years of continuous growth

COMMERCIAL MINDSET

200

Bicultural experts

EXPERIENCED

5

Offices across India

INTEGRATED



700+

Market assessments completed in a wide range of sectors



900+

Partners identified & checked: distributors, JV, acquisitions



1000+

International C-level & Country Managers Recruited



350+

Legal entities incorporated & administered



20

Cross-Border investments



What We Do

KEY SERVICES

/ **Market Entry**

Market Information & Business Planning

Market Research, Business Strategy Consulting

Partner Search

Supplier identification, Distributor search, Joint Venture partner, Acquisition target

Executive Search

Hire the right people to work for you

Market Development Service

Dedicated Sales, Business Development and Service Managers employed by MV-Altios

Company Formation

Incorporation, Licensing and Registration



What We Do

KEY SERVICES

/ Operations

Accounting, Tax, Payroll & Legal Compliance

Professional bookkeeping & compliance with complete transparency

Distribution Platform

Import, order processing, shipment & storage



What We Do

KEY SERVICES

/ Troubleshooting

Human Resources

Developing, reorganizing, implementing HR processes & Solutions

Corporate Restructuring

Making businesses profitable, implementing practical solutions

External Expert

Interim Management, Board Membership



Customers focus on their product – We do everything else..



Finance/Administration

Personal - HR	
Accounting / Bookkeeping	
Audit / Legal Compliance	
General Administration	



Supply Chain/Logistics

Import Management / Processing	
Warehousing	
Domestic Transport	
Order Processing	

Country Head

Developing Business

Sales / BD	
Marketing	
Service	
E-Commerce	

Who we are

KEY MANAGEMENT PROFILES



Klaus MAIER
Managing Partner



Praveen SINGHAL
SVP - Corporate Services



Madhav RAINA-THAPAN
SVP – Market Development
Services



Anuradha SARANGI
VP Business Development



Rüdiger SCHRÖDER
SVP Sourcing



Shashank VERMA
VP – Supply Chain Operations



Suhasini SHARMA
Head – Customer
Relationship Management



Samriti PARASHAR
Head – Executive Search &
Recruitment



Verity CORBETT
Head – Marketing &
Communications



Dhruv THAKUR
VP – Legal & Compliance

Some of our India Customers



